

Nextgen enables BAE's service level processes and security.



BAE Systems Australia has moved a number of its core sites to Nextgen's national infrastructure. As a key defence supplier, BAE has over 6500 employees and supports personnel at approximately 60 sites.

"The beauty of this service from Nextgen is that we can put our own service management processes in place to ensure we meet our pre-determined service level and security objectives."

– Mathew Greig, IS Procurement Manager, BAE Systems

As a significant technology partner to the Commonwealth in a range of DSTO projects, including the Department of Defence's Over the Horizon Radar initiative, BAE Systems has core sites nationally as well as deployment and support teams at multiple military and research installations across the nation.

According to Mathew Greig, IS Procurement Manager for BAE Systems, Nextgen was initially engaged for core sites in South Australia and Victoria. "Our architecture was changing requiring larger bandwidth not available at a cost effective price from our existing telcos," Greig explains.

The extra bandwidth that is available will enable IP services that were not cost effective under previous models. Examples of these are high definition video conferencing, inter and intra state VOIP and the ability of employees to access the network when mobile.

Greig said that bandwidth and reliability through redundancy are the key features BAE Systems were looking for in its procurement of high speed data links.

"We went to tender with a scope of what we required and Nextgen was able to best meet our requirements. They

showed a willingness to be flexible and to work with us to meet our needs in a way that was not available from some of the other carriers."

According to Greig, the Nextgen service has been extremely reliable since being introduced with no unscheduled outages. In addition, the fact that Nextgen already has infrastructure servicing defence sector hubs around the country and many of the metropolitan, regional and remote defence sites around Australia is advantageous for BAE Systems.

"Operationally, what we are getting is a better more reliable service than what we were receiving previously with the capability to grow in line with our business needs."

According to Greig, Nextgen have been extremely responsive to BAE Systems needs and issues. As the direct result of the value and quality of services Nextgen is delivering as a communications partner, BAE Systems is looking to expand the relationship.

"Nextgen has proven to be flexible, reliable, responsive and will work intimately with the customer to ensure that the outcome works for both parties. I genuinely feel that with Nextgen, we are working together for mutual advantage."



ABOUT NEXTGEN NETWORKS:

Nextgen Networks is a specialist provider of high performance data services and solutions. A member of the Leighton Group, Nextgen Networks owns and operates Australia's third largest fibre optic network and Australia's first national VPLS network. Its customers include managed network service providers, network integrators, carriers, corporations and government agencies.

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